FINANCIAL STATEMENTS
WITH
INDEPENDENT AUDITOR'S REPORT

YEARS ENDED DECEMBER 31, 2017 AND 2016



Murphy & Murphy, CPA, LLC

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# Murphy & Murphy, CPA, LLC Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Project Healing Waters Fly Fishing, Inc. La Plata, Maryland

We have audited the accompanying financial statements of Project Healing Waters Fly Fishing, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that

are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Project Healing Waters Fly Fishing, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

La Plata, Maryland July 31, 2018

Murphy & Murphy, CPA, LLC

# PROJECT HEALING WATERS FLY FISHING, INC. STATEMENTS OF FINANCIAL POSITION

# <u>ASSETS</u>

	December 31,				
		<u>2017</u>		<u>2016</u>	
Current assets:					
Cash and equivalents	\$	2,190,082	\$	1,638,582	
Investments		143,225		129,522	
Contributions receivable		134,003		229,617	
Inventory		45,883		-	
Prepaid insurance		19,808		8,105	
Prepaid expenses		91,087		25,134	
Total current assets		2,624,088		2,030,960	
Fixed assets, at cost:					
Autos		110,140		70,475	
Computers and software		145,778		68,218	
Boats		-		14,450	
Furniture and equipment		22,471		5,093	
Storage shed		2,481		2,481	
		280,870		160,717	
Less: accumulated depreciation		(123,021)		(111,436)	
Fixed assets, net		157,849		49,281	
Other assets:					
Security deposit		1,300		1,300	
Total other assets		1,300		1,300	
Total assets	\$	2,783,237	\$	2,081,541	

# STATEMENTS OF FINANCIAL POSITION (CONTINUED)

# **LIABILITIES AND NET ASSETS**

	December 31,			
		<u>2017</u>		<u>2016</u>
Current liabilities:				
Accounts payable	\$	84,987	\$	85,819
Accrued salaries and leave		49,655		42,799
Other current liability		275		19,885
Deferred Revenue		8,125		4,027
Retirement contributions payable		741		<u>796</u>
Total liabilities		143,783		153,326
Net assets:				
Unrestricted - board designated		475,078		366,162
Unrestricted		1,388,002		723,607
Temporarily restricted		776,374		838,446
Total net assets		2,639,454		1,928,215
Total liabilities and net assets	\$	2,783,237	\$	2,081,541

## STATEMENTS OF ACTIVITIES

# YEARS ENDED DECEMBER 31, 2017 AND 2016

_		20	17		2016					
		Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total			
Revenues, gains, and other support: Contributions and grants In-kind donations Special events revenue Special events expenses	\$ 1,160,542 (262,989)	\$ 1,264,288 1,290,221	\$ 1,403,419 -	\$ 2,667,707 1,290,221 -	\$ 1,405,401 966,984 \$ 890,687 (163,045)	\$ 1,204,497 -	\$ 2,609,898 966,984			
Special events, net of expenses Interest and dividends Realized gains and losses Other		897,553 2,652 (37) 53,311	-	897,553 2,652 (37)	727,642 2,219 15	- - -	727,642 2,219 15			
Net assets released from restrictions		1,465,491	(1,465,491)	53,311 	944,760	(944,760)				
Total revenues, gains, and other support		4,973,479	(62,072)	4,911,407	4,047,021	259,737	4,306,758			
Expenses: Program services:										
National Regional Supporting services:		1,150,872 2,299,266	-	1,150,872 2,299,266	973,726 2,168,433	-	973,726 2,168,433			
Management and general Fundraising		449,546 300,484	<u> </u>	449,546 300,484	375,907 	<u>-</u>	375,907 208,389			
Total expenses		4,200,168		4,200,168	3,726,455	<del>_</del>	3,726,455			
Other expenses: Loss on disposition of assets		<u>-</u>		<u>-</u>	(1,386)	<del>_</del>	(1,386)			
Total other expenses					(1,386)	<del>_</del>	(1,386)			
Change in net assets		773,311	(62,072)	711,239	319,180	259,737	578,917			
Net assets - beginning of year		1,089,769	838,446	1,928,215	770,589	578,709	1,349,298			
Net assets - end of year		\$ 1,863,080	\$ 776,374	\$ 2,639,454	<u>\$ 1,089,769</u>	\$ 838,446	\$ 1,928,215			

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2017

	Program Services			vices	Supporting Services						
					Management					Total	
	Nationa	<u>l</u>		Regional	&	General	Fu	nd-raising	E	xpenses	
	<b>a</b> 54	05.4	•	004 704	•	005 504	•	454.400	•	050 000	
Salaries		254	\$	221,761	\$	235,501	\$	151,183	\$	659,699	
Fringe benefits		117		13,632		12,990		4,782		34,521	
Payroll taxes	4,	524		19,149		21,639		11,698		57,010	
Travel, meetings, and trips:											
Lodging		385		179,146		2,266		12,575		278,372	
Airfare		722		52,359		4,240		4,519		154,840	
Transportation		083		73,433		1,031		3,301		89,848	
Meals	22,	808		140,442		1,845		1,702		166,597	
Other travel	10,	632		2,550		-		-		13,182	
In-kind travel and entertainment	186,	118		226,900		-		10,000		423,018	
Materials and supplies:											
Program supplies	121,	697		432,666		2,382		1,848		558,593	
Branded items	(10,	775)		107,611		2,823		9,274		108,933	
Appreciation items		967		10,004		2,426		376		13,773	
In-kind materials and supplies	320,	369		338,347		-		-		658,716	
Professional fees:	·			·						,	
Outside contract services	2,	975		20,550		56,326		-		79,851	
Guide fees		086		109,436		´ <b>-</b>		_		118,522	
Grant admin consultant	•	_		, <u> </u>		-		11,250		11,250	
Audit fees		-		_		10,800		,		10,800	
Graphic design services		-		1,876		4,700		3,074		9,650	
In-kind services	4.	335		184,827		500		18,825		208,487	
Office expense:	.,			,				,			
Computer services		133		6,012		6,844		2,062		15,051	
Office supplies		894		7,799		8,430		203		18,326	
Postage and shipping		177		4,657		9,552		279		15,665	
Printing and copying		548		9,637		9,749		3,971		23,905	
Bank and credit card fees		13				7,111		1		7,125	
401K admin costs		-		_		2,040				2,040	
Other office expenses		246		8,910		13,081		4,291		26,528	
Program expenses		770		72,727		10,001		7,201		100,497	
Occupancy and facility use		060		11,362		11,778		4,417		29,617	
Insurance		256		15,644		3,601		-,-17		24,501	
Depreciation	Ο,			17,733		8,302		_		26,035	
Fly fishing shows and fundraising	5	423		8,919		0,302		40,774		55,116	
Bad debt	3,			0,919		_		40,774		55,110	
Donations not-for-profits	189,	005		_		- 75		_		189,170	
State solicitation and registration	109,	093		25				70			
•		- 160		35 1,142		9,179 335		79 -		9,293 1,637	
Corporate licenses and taxes	-	100		1,142		333	-			1,001	
Total	<u>\$ 1,150,</u>	<u>872</u>	\$	2,299,266	<u>\$</u>	449,546	\$	300,484	\$	4,200,168	

# STATEMENT OF FUNCTIONAL EXPENSES

# YEAR ENDED DECEMBER 31, 2016

	Program Services			Supporting Services						
	•				Ma	ınagement				Total
		National	Regional		&	General	Fund-raising		Expenses	
Salaries	\$	48,100	\$	198,950	\$	188,784	\$	78,700	\$	514,534
Fringe benefits	φ	3,837	φ	11,424	φ	12,342	φ	8,744	φ	36,347
Payroll taxes		3,867		19,127		16,797		7,391		47,182
Travel, meetings, and trips:		3,007		19,121		10,797		7,591		47,102
		104,075		189,973		2,411		7,197		303,656
Lodging Airfare		137,134		32,150		378		2,144		171,806
		157,134		53,210		627		4,393		73,781
Transportation Meals		52,941								
		•		105,208		1,226		4,099		163,474
Other travel		120,847		10,256		-		1 67E		131,103
In-kind travel and entertainment		127,720		293,562		-		1,675		422,957
Materials and supplies:		120 510		202 707		(450)		71		E24 026
Program supplies		129,518		392,797		(450)		71		521,936
Branded items		40,955		102,943		951		1,599		146,448
Appreciation items		1,205		9,713		500		24		11,442
In-kind materials and supplies		9,707		363,122		1,186		-		374,015
Professional fees:		50.050		44.050		00.000		4.000		407.400
Outside contract services		52,252		41,658		68,306		4,980		167,196
Guide fees		20,325		58,877		-		-		79,202
Grant admin consultant		-		-		-		12,000		12,000
Audit fees		-		-		11,600		-		11,600
Graphic design services		-		-		9,000		-		9,000
In-kind services		12,970		149,041		8,000		-		170,011
Office expense:		000		4 400		5 000		4 400		0.400
Computer services		690		1,463		5,630		1,400		9,183
Office supplies		330		5,974		3,435		282		10,021
Postage and shipping		3,072		23,707		3,761		2,810		33,350
Printing and copying		1,215		5,705		2,571		5,738		15,229
Bank and credit card fees		39		1,175		6,185		-		7,399
401K admin costs		-		-		2,720		-		2,720
Other office expenses		1,207		2,181		11,219		4,272		18,879
Program expenses		35,561		42,528		-				78,089
Occupancy and facility use		2,103		10,817		12,019		5,108		30,047
Insurance		5,315		15,600		3,600		-		24,515
Depreciation		170		9,029		1,429		4,672		15,300
Fly fishing shows and fundraising		4,439		7,046		-		35,442		46,927
Bad debt		-		- 		-		15,200		15,200
Donations not-for-profits		38,581		10,000		4 000		4.40		48,581
Corporate licenses and taxes		<u>-</u>		1,197		1,680		448		3,325
Total	<u>\$</u>	973,726	\$ 2	2,168,433	\$	375,907	\$	208,389	\$	3,726,455

# STATEMENTS OF CASH FLOWS

	<u>Y</u>	ears ended D	ec	<u>ember 31,</u>
		<u>2017</u>		<u>2016</u>
Cash flows from operating activities:				
Change in net assets	\$	711,239	\$	578,917
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Loss on sale of assets		-		1,386
In-kind donation of investments, net of sales proceeds		-		9,623
Depreciation expense		26,035		15,300
Change in operating assets and liabilities:				
Contributions receivable		95,614		(47,872)
Prepaid expenses		(77,656)		57,908
Inventory		(45,883)		-
Security deposit		-		(100)
Other current liability		(19,610)		19,885
Accounts payable		(834)		(2,947)
Deferred revenue		4,098		(12,773)
Accrued payroll and related liabilities		6,801	_	6,111
Net cash provided by operating activities		699,804		625,438
Cash flows from investing activities:				
Purchases of fixed assets		(134,601)		(16,691)
Purchases of certificates of deposit		(13,703)		(129,176)
Proceeds from sale of fixed assets			_	1,125
Net cash used by investing activities		(148,304)	_	(144,742)
Net increase in cash and cash equivalents		551,500		480,696
Cash and cash equivalents beginning of year		1,638,582		1,157,886
Cash and cash equivalents end of year	\$	2,190,082	<u>\$</u>	1,638,582

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 1. History and nature of operations

#### Nature of Organization

Project Healing Waters Fly Fishing, Inc. (the Organization) is a non-profit organization dedicated to the physical and emotional rehabilitation of disabled active military service personnel and disabled veterans through fly fishing and associated activities including education and outings. The Organization receives substantially all of its support from the public in the form of cash, in-kind donations of goods and services, and grants from foundations and other donors.

#### Description of Programs

The Organization operates two programs, regional and national. The regional program provides basic fly fishing, fly casting, and fly tying classes and clinics for disabled active military service personnel and disabled veterans. Class curriculum ranges from lessons for beginners to those with prior fishing and tying experience who are adapting their skills to their new abilities. The national program provides supply and material support, as well as volunteer training and enrichment opportunities for participants, and activities including high-value, once in a lifetime fly fishing trips for motivated and deserving participants. The national program also includes rod building and fly tying contests. The two programs are separated and outlined in the statements of functional expenses by national activity and region specific activity.

All activities and services are provided to participants at no cost. Fly fishing and tying equipment and materials are provided to the participants for their use, including equipment that accommodates their special needs.

#### 2. Summary of significant accounting policies

This summary of significant accounting policies of Project Healing Waters Fly Fishing, Inc. is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's Board of Trustees, which is responsible for the integrity and objectivity of the financial statements. These accounting policies conform to U.S. generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 2. Summary of significant accounting policies (continued)

#### Basis of accounting

The financial statements of Project Healing Waters Fly Fishing, Inc. have been prepared in accordance with U.S. generally accepted accounting principles on the accrual basis of accounting. Accordingly, revenue is recognized when earned and expenses are recognized when incurred.

#### Basis of Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets are resources available to support operations. The only limits on the use of unrestricted net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period. The Organization's unspent contributions are reported in this class if the donor limited their use, as are promised contributions that are not yet due.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from temporarily restricted to unrestricted net assets.

Permanently restricted net assets are resources whose use is limited by donor-imposed restrictions that neither expire by being used in accordance with a donor's restriction nor by the passage of time.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 2. Summary of significant accounting policies (continued)

#### Cash and cash equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

#### Investments

Investments are reported at fair value in the statement of financial position, and realized and unrealized gains and losses are reported in the statement of activities in accordance with FASB ASC 958-320, accounting for certain investments held by not-for-profit organizations.

The Organization occasionally receives donations of stocks and other publicly traded securities. These donations are recorded as contributions at their estimated fair market value on the date of donation. The Organization's policy is to convert such donations to cash and cash equivalents as soon as reasonably possible.

#### Fair value of financial instruments

The carrying value of cash, receivables and accounts payable approximate fair value due to the short maturity of these instruments. The carrying value of short-term and long-term debt approximates fair value based upon discounting the projected cash flows using market rates available for similar maturities.

#### Contributions receivable

Contributions receivable consist of donations received online via the Organization's and third party service providers' websites before year end that have not been transferred to operating funds and pledges receivable from donors. Management considers all contributions to be fully collectible; accordingly, no allowance for bad debts has been recorded in these financial statements. All contributions receivable are expected to be received within one year of the financial statement date.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 2. Summary of significant accounting policies (continued)

#### Property and equipment

Property and equipment acquisitions over \$1,000 with an estimated useful life of more than one year are recorded at cost as of the date of acquisition or fair value as of the date of donation. Depreciation of property and equipment is computed using the straight-line method for financial reporting purposes at rates based on the following estimated useful lives:

#### **Estimated Life**

Autos and boats	5 years
Computers and software	3-5 years
Office equipment	5 years
Furniture and equipment	10 years

#### Contributions

The Organization accounts for contributions in accordance with the requirements of the Financial Accounting Standards Board. Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions.

#### Contributed services

Contributed services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by peoples with those skills, and would otherwise be purchased by the Organization.

#### Functional expenses

The costs of providing the main program of serving disabled active military service personnel and disabled veterans, and other supporting activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

## 2. <u>Summary of significant accounting policies</u> (continued)

#### Income taxes

The Organization is a not-for-profit organization that is exempt from income taxes under IRC §501(c)(3) and classified by the Internal Revenue Service as other than a private foundation.

The Organization may recognize the tax benefit from a tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Organization and various positions related to the potential sources of unrelated business taxable income. The Organization has analyzed its tax positions taken for filings with the Internal Revenue Service. The Organization believes that its income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial condition, results of operations, or cash flows. Accordingly, the Organization has not recorded any tax assets or liabilities, or related accruals for interest and penalties, for uncertain income tax positions at December 31, 2017 and 2016. Generally, the Organization is no longer subject to income tax examinations for fiscal years before 2015.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

#### 3. Concentrations of credit risk

The Organization maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. The amount held in excess of the insured limit was approximately \$1,381,916 and \$975,307, respectively, at December 31, 2017 and 2016.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 4. Investments

#### Certificates of deposit:

The Organization's certificates of deposit are reported at cost plus interest earned, which approximates fair value. The Organization held the following certificates of deposit at December 31, 2017 and 2016:

<u>Bank</u>	Interest rate	Maturity date	<u>2017</u>	<u>2016</u>
Community Bank of the				
Chesapeake	1.045%	08/22/18	\$ 130,532	\$ 129,176
			\$ 130,532	\$ 129,176

## Equity securities:

The Organization held the following equity securities at December 31, 2017:

Financial Institution	Invested in	Cost	<u>Fa</u>	air value	ealized (losses)
Edward Jones Edward Jones	Cash Equity securities	\$ 7,000 5,693	\$	7,000 5,693	\$ -
		\$ 12,693	\$	12,693	\$ -

The Organization held the following equity securities at December 31, 2016:

Financial Institution	Invested in	Cost	<u>Fa</u>	<u>ir value</u>	ealized (losses)
Edward Jones	Equity securities	\$ 346	\$	346	\$ _

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 4. <u>Investments</u> (continued)

The following schedule summarizes investment returns and their classification in the Statements of Activities for the years ended December 31, 2017 and 2016.

	<u>2017</u>	<u>2016</u>
Interest and dividend income Realized gains and losses	\$ 2,652 (37)	\$ 2,219 15
Total investment return	<u>\$ 2,615</u>	<u>\$ 2,234</u>

#### 5. Fair value measurements

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820 "Fair Value Measurements and Disclosures" establishes a framework for measuring fair value. The framework establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority. Level 2 are inputs other than quoted prices included within level 1 that are observable for the asset, either directly or indirectly. Level 3 inputs have the lowest priority, as inputs are unobservable for the asset or liability. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. The fair value of the government securities, equities, and mutual funds are determined by reference to quoted market prices and other relevant information generated by market transactions. No Level 2 inputs were available to the Organization, and Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

The Organization's investments are reported at fair value in the accompanying statement of financial position. The methods used to measure fair value may produce an amount that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 5. Fair value measurements (continued)

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value at December 31, 2017 and 2016:

	Investments at fair value						
December 31, 2017		Level 1	Le	/el 2	Lev	vel 3	Fair Value
Mutual funds	\$	143,225	\$		\$	_	\$ 143,225
Total marketable securities	\$	143,225	\$	-	\$	-	\$ 143,225
_	Investments at fair value						
<u>December 31, 2016</u>		Level 1	Le	/el 2	Lev	vel 3	Fair Value
Mutual funds	\$	129,522	\$		\$		\$ 129,522
Total marketable securities	<u>\$</u>	129,522	\$	-	\$	-	\$ 129,522

#### 6. <u>Temporarily restricted net assets</u>

Temporarily restricted net assets consist of funds restricted by grantors and donors to be used for specific purposes. The Organization receives donations that are restricted to be used for specific fly-fishing trips and for the activities of specific regions and local programs. In addition, the Organization receives restricted grants to be used for specific purposes and projects at the national level. Temporarily restricted net assets are summarized as follows at December 31:

	<u>2017</u>	<u>2016</u>
Trips and Special Programs Regional/Local program specific funds Restricted grants	\$ 95,531 494,018 186,825	\$ 227,048 480,761 130,637
Total temporarily restricted net assets	\$ 776,374	\$ 838,446

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 7. Board designated net assets & cash restrictions

At December 31, 2017 and 2016, the Board of Trustees of the Organization designated \$475,078 and \$366,162, respectively, of the Organization's unrestricted net assets to be used to support future regional program expenses.

#### 8. Retirement plan

On January 1, 2016, the Organization established a 401k plan for the benefit of its employees. The plan allows for both employee contributions and employer matching contributions. The total employer matching contributions for the years ended December 31, 2017 and 2016 were \$21,491 and \$24,347, respectively.

#### 9. Contributed services and facilities

The Organization records the value of donated goods and services when they meet the criteria for recognition in the financial statements. The fair value of donated services and facilities included as contributions in the financial statements and corresponding expenses for the years ended December 31, 2017 and 2016, are as follows:

	<u>2017</u>	<u>2016</u>
Legal expenses Guide fees/trips	\$ 18,825 189,662	\$ 42,249 127,762
Total donated services and facilities	\$ 208,487	\$ 170,011

In addition, the Organization operates with the assistance of a number of volunteers in running its programs. The value of this contributed time spent by these volunteers has not been recorded in these financial statements since it does not meet the criteria for recognition. During the years ended December 31, 2017 and 2016, the Organization received volunteer hours that did not meet the criteria for recognition totaling 269,494 and 262,768, respectively. These volunteer hours have an estimated fair value of \$6,505,585 and \$6,343,220, respectively for the years ended December 31, 2017 and 2016.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2017 AND 2016

#### 10. Contributed materials and supplies

Contributed materials and supplies consist of donated fishing supplies, lodging, travel and other materials. These items have been recorded as in-kind donations in the statements of activities and have been included with similar expenditures in the accompanying statements of functional expenses. Donated material and supplies of \$1,081,734 and \$796,973 have been recorded in the accompanying financial statements for the years ended December 31, 2017 and 2016, respectively.

In addition, contributed materials and supplies for use in the Organization's special events with a fair market value of \$42,590 and \$20,428 have been recorded in the accompanying financial statements for the years ended December 31, 2017 and 2016, respectively. These items have been recorded as special events revenues and special events expenses in the accompanying statements of activities.

#### 11. Operating lease

The Organization entered into a three-year non-cancelable lease in January 2016 for office space in La Plata, Maryland. Future minimum lease payments under the operating lease are as follows for the future years ending:

December 31, 2018 December 31, 2019 December 31, 2020	\$  16,510 1,379 -
Total	\$ 17,889

#### 12. <u>Subsequent events</u>

Management has considered and evaluated subsequent events through July 31, 2018, which is the date the financial statements were available to be issued.